THE MANITOBA BROILER HATCHING EGG COMMISSION

SIXTH ANNUAL REPORT

FISCAL YEAR ENDING DECEMBER 31, 1990

92-01327/

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THE MANITOBA BROILER HATCHING EGG COMMISSION
200 - 666 St. James Street
Winnipeg, Manitoba
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July 12, 1991

Manitoba Natural Products
Marketing Council
901-401 York Avenue
Winnipeg, Mb.
R3C 0P8

Attention: Mr. G. H. MacKenzie, Secretary

Dear Mr. MacKenzie:

Pursuant to Section 9 (5) of The Manitoba Broiler Hatching Egg Marketing Plan, we are pleased to present the Sixth Annual Report of The Manitoba Broiler Hatching Egg Commission.

Respectfully submitted

THE MANITOBA BROILER HATCHING EGG COMMISSION

Russell W. Scott
Chairman/Secretary Manager

RWS/md

TABLE OF CONTENTS

	Page
Meetings	1
Commission Members	1
Registrations - Quota Allocation	1
Breeder Chick Placements and graph	2-3
Feed Prices and graph	4-5
Broiler Hatching Egg Price Order No. 1, 1990	6
Net Production Report - M.B.H.E.C	8
Net Production Report - Ag. Canada	9
Hatchability of Eggs Set in Registered Hatcheries	10
I.L.T. Compensation Fund	11
Manitoba Feed Grain Users Association	12
Auditor's Report	14

MEETINGS

The Commission convened eleven full meetings and one executive meeting during 1990.

The Commission was represented at annual meetings of four industry related organizations as well as meetings leading toward the establishment of the Manitoba Feed Grain Users Association and the I.L.T. Compensation Fund.

COMMISSION MEMBERS

Commission members and staff during 1990 remain as listed below:

R. W. Scott	Winnipeg	Chairman
R. Drohomereski	Teulon	Vice-Chairman
B. McLaughlin	Neepawa	Member
J. Suderman	Steinbach	Member
F. Taylor	Winnipeg	Member
M. Domaschuk	Winnipeg	Secretary

Registrations at December 31, 1990 were as follows:

Producers:		37
Hatcheries:	Regular	4
	Seasonal	3

QUOTA ALLOCATION AT DECEMBER 31, 1990

Basic Quota:	139,043 birds
Laying Hen Quota:	139,043 birds

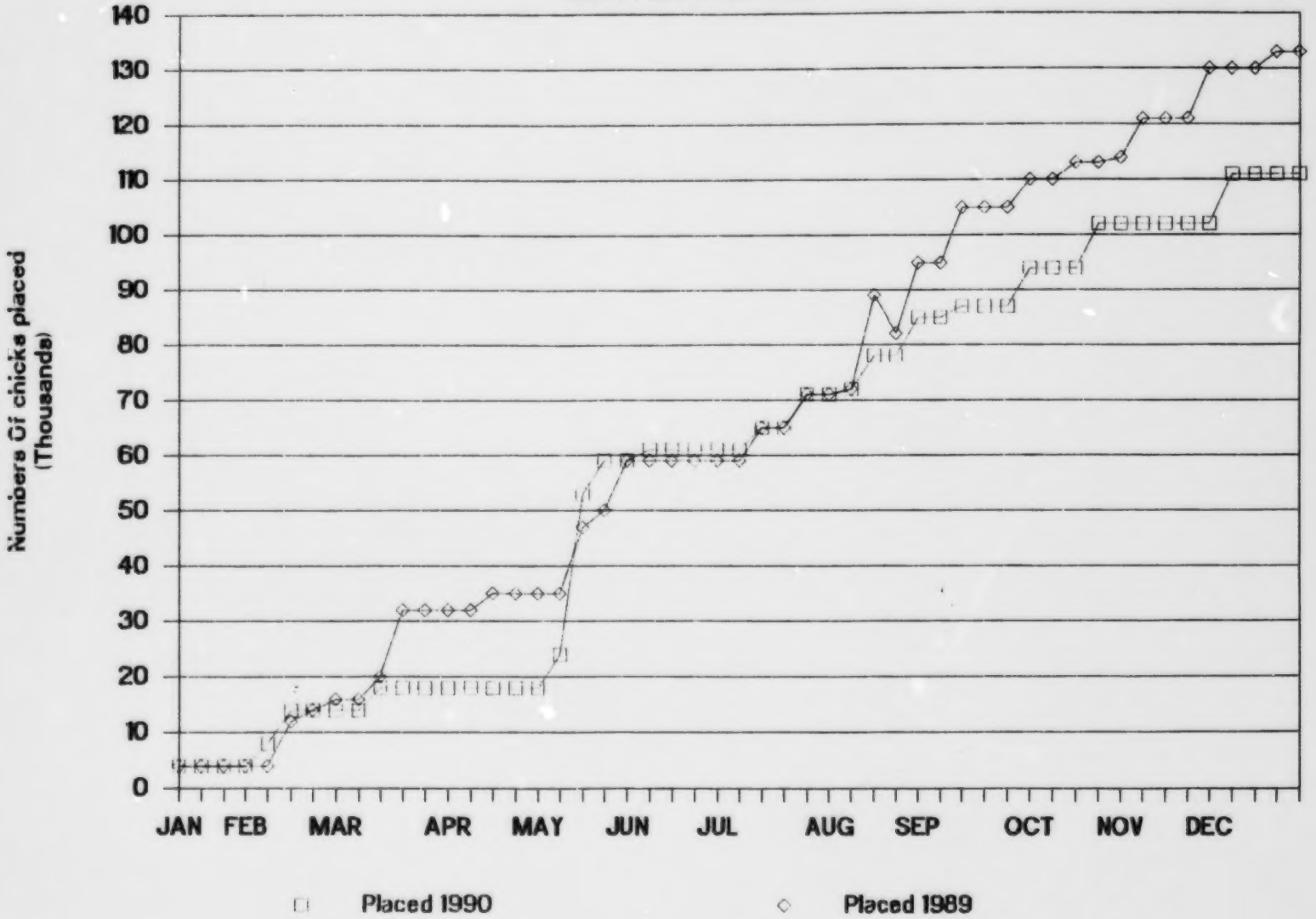
PULLET CHICKS PLACED FOR BROILER SUPPLY FLOCKS
MANITOBA 1990/89

W/E	No.Chicks	Y.t.D./90	Y.T.D./89	VARIANCE 1990/89
Jan 13	4,000	4,000	4,000	0
20	0	4,000	4,000	0
27	0	4,000	4,000	0
Feb 3	0	4,000	4,000	0
10	4,000	8,000	4,000	4,000
17	9,000	14,000 *	12,000	2,000
24	0	14,000	14,000	0
Mar 3	0	14,000	16,000	(2,000)
10	0	14,000	16,000	(2,000)
17	4,000	18,000	20,000	(2,000)
24	0	18,000	32,000	(14,000)
31	0	18,000	32,000	(14,000)
Apr 07	0	18,000	32,000	(14,000)
14	0	18,000	32,000	(14,000)
21	0	18,000	35,000	(17,000)
28	0	18,000	35,000	(17,000)
May 05	0	18,000	35,000	(17,000)
12	6,000	24,000	35,000	(11,000)
19	29,000	53,000	47,000	6,000
26	7,000	59,000 *	50,000	9,000
Jun 02	0	59,000	59,000	0
09	2,000	61,000	59,000	2,000
16	0	61,000	59,000	2,000
23	0	61,000	59,000	2,000
30	0	61,000	59,000	2,000
Jul 07	0	61,000	59,000	2,000
14	4,000	65,000	65,000	0
21	0	65,000	65,000	0
28	6,000	71,000	71,000	0
Aug 04	0	71,000	71,000	0
11	1,000	72,000	72,000	0
18	6,000	78,000	89,000	(11,000)
25	0	78,000	82,000	(4,000)
Sep 01	7,000	85,000	95,000	(10,000)
08	0	85,000	95,000	(10,000)
15	2,000	87,000	105,000	(18,000)
22	0	87,000	105,000	(18,000)
29	0	87,000	105,000	(18,000)
Oct 06	7,000	94,000	110,000	(16,000)
13	0	94,000	110,000	(16,000)
20	0	94,000	113,000	(19,000)
27	8,000	102,000	113,000	(11,000)
Nov 03	0	102,000	114,000	(12,000)
10	0	102,000	121,000	(19,000)
17	0	102,000	121,000	(19,000)
24	0	102,000	121,000	(19,000)
Dec 01	0	102,000	130,000	(28,000)
08	9,000	111,000	130,000	(19,000)
15	0	111,000	130,000	(19,000)
22	0	111,000	133,000	(22,000)
29	0	111,000	133,000	(22,000)

Source: Poultry Market Report * Revised By Ag Canada

breeder chick placement

MANITOBA 1989/1990

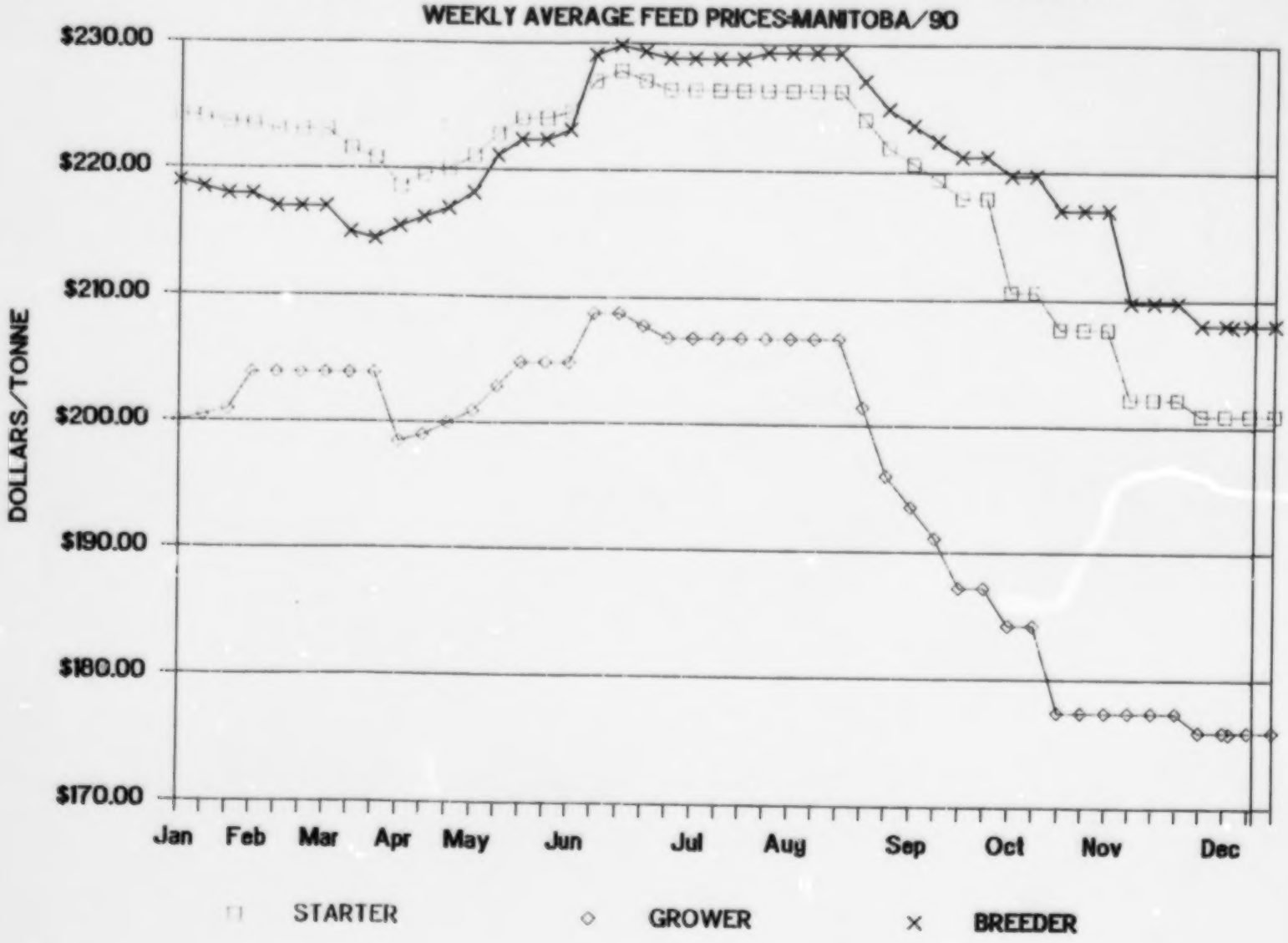


AVERAGE FEED PRICES:MANITOBA,1990
(F.O.B. Mill Door,Bulk/Tonne)

Date	Starter (17-18%)	Grower (14-15%)	Breeder (16-18%)
Jan 5	$224.27	$199.92	$218.96
12	$224.03	$200.41	$218.47
19	$223.66	$200.90	$217.98
Feb 2	$223.54	$203.84	$217.98
9	$223.04	$203.84	$216.98
23	$223.04	$203.84	$216.98
Mar 2	$223.04	$203.84	$216.98
9	$221.56	$203.84	$215.00
23	$220.82	$203.84	$214.51
Apr 6	$218.62	$198.45	$215.49
13	$219.60	$198.94	$216.22
27	$220.09	$199.92	$216.96
May 4	$221.08	$200.90	$218.19
11	$222.80	$202.86	$221.14
18	$224.03	$204.82	$222.37
25	$224.03	$204.82	$222.37
Jun 1	$224.53	$204.82	$223.17
8	$226.98	$208.74	$229.05
15	$227.78	$208.74	$229.80
29	$227.04	$207.76	$229.31
Jul 6	$226.31	$206.78	$228.82
13	$226.31	$206.78	$228.82
22	$226.31	$206.78	$228.82
27	$226.31	$206.78	$228.82
Aug 3	$226.31	$206.78	$229.31
10	$226.31	$206.78	$229.31
17	$226.31	$206.78	$229.31
24	$226.31	$206.78	$229.31
31	$224.10	$201.39	$227.10
Sep 7	$221.90	$196.00	$224.90
14	$220.67	$193.55	$223.67
21	$219.45	$191.10	$222.45
28	$217.98	$187.18	$221.22
Oct 5	$217.98	$187.18	$221.22
12	$210.63	$184.24	$219.75
19	$210.63	$184.24	$219.75
26	$207.69	$177.38	$217.06
Nov 2	$207.69	$177.38	$217.06
9	$207.69	$177.38	$217.06
16	$202.19	$177.38	$209.81
23	$202.19	$177.38	$209.81
30	$202.19	$177.38	$209.81
Dec 7	$200.96	$175.91	$208.09
14	$200.96	$175.91	$208.09
21	$200.96	$175.91	$208.09
28	$200.96	$175.91	$208.09

Source: LIVESTOCK FEED BOARD OF CANADA

LIVESTOCK FEED BOARD OF CANADA



THE NATURAL PRODUCTS MARKETING ACT
(C.C.S.M. c. N20)

Broiler Hatching Egg Price Order No. 1, 1990*

Regulation 91/90
Registered April 30, 1990

Definition
1 In this regulation,

"saleable chick" means a chick hatched from a broiler hatching egg which is suitable for sale by a hatchery operator for chicken production.

Minimum Price
2 Subject to section 3 hereof, the minimum price at which a broiler hatching egg produced within the province may be sold by any broiler hatching egg producer to a hatchery operator, until further order of the Commission, is hereby fixed as follows:

(a) for a broiler hatching egg forming part of a shipment of broiler hatching eggs which, upon incubation by the hatchery operator, hatch at a rate of 80% or more - 32.25 cents per saleable chick,

(b) for a broiler hatching egg forming part of shipment of broiler hatching eggs which, upon incubation by the hatchery operator, hatch at a rate of 75% or more but less that 80% - 31.75 cents per saleable chick,

(c) for a broiler hatching egg forming part of a shipment of broiler hatching eggs which, upon incubation by the hatchery operator, hatch at a rate of 70% or more but less than 75% - 31.25 cents per saleable chick,

(d) for a broiler hatching egg forming part of a shipment of broiler hatching eggs which, upon incubation by the hatchery operator, hatch at a rate below 70% - 30.75 cents per saleable chick.

Delivery adjustment to price
3(1) In the event a broiler hatching egg producer delivers broiler hatching eggs to the hatchery operator, the hatchery operator shall pay to such producer, in addition to the amount calculated pursuant to section 2 hereof, the sum of .167 cents per broiler hatching egg so delivered to the hatchery operator.

3(2) In the event a hatchery operator picks up broiler hatching eggs from the facility of a broiler hatching egg producer, the hatchery operator may deduct from the amount payable to such producer for such eggs a sum not to exceed .167 cents per broiler hatching egg so picked up by the hatchery operator.

Higher prices permitted
4 This order does not prevent a broiler hatching egg producer from purchasing, broiler hatching eggs at a price in excess of the minimum price determined pursuant to this order.

Repeal
5 Manitoba Regulation 132/89 is repealed.

* This Order is made under the Manitoba Broiler Hatching Egg Marketing Plan Regulation, Manitoba Regulation 240/87R.

Coming into force

6 This order comes into force on the 30th day of April, 1990, or on the date it is filed with the Registrar of Regulations, whichever shall be later.

April 27, 1990

THE MANITOBA BROILER HATCHING EGG COMMISSION:

Russell W. Scott
Chairman

Ron Drohomereski
Vice-Chairman

The Queen's Printer for the Province of Manitoba

NET PRODUCTION REPORT:MBHEC,1990

4 Weeks Ending	Total Eggs Set	Imports	Inter In	Inter Out	Net Production
Jan 27/90	1,698,363	427,001	58,998	0	1,212,364
Feb 24/90	1,794,316	413,924	50,714	24,288	1,353,966
Mar 24/90	2,104,700	591,703	64,910	0	1,448,087
Apr 21/90	2,412,752	688,681	219,254	8,400	1,513,217
May 19/90	2,313,387	634,043	101,757	45,360	1,622,947
Jun 16/90	1,983,827	474,399	37,378	78,288	1,550,338
Jul 14/90	1,904,855	399,882	121,752	80,640	1,463,861
Aug 11/90	1,848,079	385,631	127,537	70,560	1,405,471
Sep 8/90	1,722,072	482,258	49,086	41,845	1,232,573
Oct 6/90	1,810,867	582,643	0	0	1,228,224
Nov 3/90	1,439,054	176,374	75,276	0	1,187,404
Dec 1/90	1,801,154	489,728	109,658	0	1,201,768
Dec 29/90	1,737,542	393,685	53,984	35,964	1,325,837
Total	24,570,968	6,139,952	1,070,304	385,345	17,746,057

NET PRODUCTION REPORT:MBHEC,1990

Quarter	Total Eggs Set	Imports	Inter In	Inter Out	Net Production
1/90	6,198,961	1,564,292	233,616	27,648	4,428,701
2/90	7,094,485	1,882,360	349,302	170,688	5,033,511
3/90	5,874,139	1,503,671	248,468	151,045	4,273,045
4/90	5,403,383	1,189,629	238,918	35,964	4,010,800
Total	24,570,968	6,139,952	1,070,304	385,345	17,746,057

Source: Weekly Hatchery Information Reports

MANITOBA BROILER HATCHING EGG AND CHICK MOVEMENT

Table 1

Imports/Exports/Net Trade Of Hatching Eggs And Chicks

	Imports		Exports		Surplus (Deficit)	
	Eggs	Chicks	Eggs	Chicks	Eggs	Chicks
1986	5,916,000	0	0	0	(5,916,000)	0
1987	5,773,000	0	0	0	(5,773,000)	0
1988	5,404,680	0	0	0	(5,404,680)	0
1989	5,163,000	0	0	0	(5,163,000)	0
1990	6,145,640	0	0	2,000	(6,145,640)	0

Table 2

Interprovincial Movement To/From Manitoba

	Eggs		Chicks		Net Flow	
	To	From	To	From	Eggs	Chicks
1986	606,951	1,314,955	340,363	643,295	706,004	302,932
1987	1,499,101	714,587	376,864	417,156	(784,514)	40,292
1988	760,510	583,464	287,072	553,288	(177,046)	266,216
1989	503,205	1,258,768	56,565	449,847	755,563	393,282
1990	1,233,092	614,184	373,294	202,009	(618,908)	(169,285)

Table 3

	Total Eggs Set	Overall Net Trade Position		% Net Trade Of Total Eggs Set
		Eggs	Chicks	
1986	21,663,000	(5,207,996)	302,932	24.0
1987	24,491,000	(6,557,514)	40,292	26.8
1988	23,792,020	(5,581,726)	266,216	23.5
1989	23,702,000	(4,407,437)	393,282	18.6
1990	24,673,000	(6,764,548)	167,285	27.4

Source : Agriculture Canada

HATCHABILITY OF EGGS SET IN REGISTERED HATCHERIES

CHICKEN BROILER STOCK

	1986	1987	1988	1989	1990
B.C.	81.9	82.0	80.8	80.1	79
Alta.	76.2	77.1	75.3	76.0	74.6
Sask.	76.2	74.9	76.2	76.6	73.5
Man.	75.3	76.1	75.8	76.2	75.4
Ont.	77.7	77.2	77.1	72.0	77.5
Que.	80.0	79.8	79.2	76.0	78.2
Atl. Prov.	77.9	78.3	75.1	75.6	74.1
CANADA	78.5	78.4	77.8	78.0	77.2

Source: Hatchery Review, Agriculture Canada

I. L. T. COMPENSATION FUND

During the years prior to 1989, the Manitoba Poultry Health Advisory Committee, a committee comprised of representatives from the Manitoba Department of Agriculture Animal Industry Branch Poultry Section, Veterinary Services and feather boards/commissions, had become aware of the increasing reluctance on the part of the Department of Agriculture to maintain the previous policy of compensating flock owners for loss of a flock and costs of clean-up following an ordered eradication to combat an infectious disease.

In the absence of funding, it was thought likely that in the case of an I.L.T. outbreak Veterinary Services would recommend a vaccination program although such practices in the U.S. are suspected of contributing to a spread of the disease. The consensus was that a fund which would allow eradication of the diseased flock was necessary.

The need for a fund generated many questions which were discussed throughout 1989 and early 1990. By year end 1990 action had been initiated in regard to:

- an amendment to the Natural Products Marketing Act to allow Marketing Boards/Commissions to utilize monies to establish compensation funds.
- an amendment to the Animal Health Protection Regulation to include a Schedule pertaining specifically to I.L.T.
- a Summary of Agreed Principles in respect to the I.L.T. Compensation fund.
- a draft Agreement in respect to contributions to be made to the I.L.T. Fund by the participants.

The proposed schedule of funding is as follows:

	1991	1992	1993	TOTAL CONTRIBUTIONS
Egg Board	$33,500	$33,500	$33,500	$ 100,500
Chicken Board	$15,000	$15,000	$15,000	$ 45,000
Commission	$ 1,500	$ 1,500	$ 1,500	$ 4,500
		TOTAL		$ 150,000

It is anticipated that the finalized agreement will be signed by June 30, 1991.

MANITOBA FEED GRAIN USERS ASSOCIATION

During the early months of 1990, a group representing cattle, chicken, egg, pork, sheep, milk, turkey producer Associations and producer Marketing Boards and the Broiler Hatching Egg Commission along with the Manitoba Feed Industry Association were invited to meet for the purpose of considering the establishment of a Manitoba Feed Grain Users Association. Interest in the formation of such a group ultimately led to the drafting of a constitution which included a listing of the following objectives which such a group might undertake to achieve:

a) To work together with farm and related organizations toward the improvement of the Agriculture industry in Manitoba.

b) To ensure that feed grain prices in Manitoba are competitive with the price of Manitoba grain being sold in other markets and with the price of equivalent grains sold in other parts of North America bearing in mind time, transportation and handling costs.

c) To ensure that Manitoba feed grain users are properly represented in all discussions affecting grain supply, and price in Manitoba and to strive to utilize our regional natural advantage.

d) To promote an understanding of the economic significance of Manitoba feed grain users.

e) To ensure that Manitoba feed grain users are given an equal opportunity in the allocation of Manitoba Feed grains.

f) To ensure that Federal and Provincial Agricultural policies do not put Manitoba feed grain users at a disadvantage compared to other parts of North America.

g) To ensure that government policies do not hamper feeding regimes, practices and feed stuffs.

A proposed budget for the period July 1990 - June 1991 in the amount of $9,100. was developed along with a membership fee structure comprised of a basic $500. and in addition a further amount based on the percentage of the total feed grain utilized in Manitoba by each commodity group. The additional share for broiler hatching egg producers based on .6% of total utilization was calculated to be $27.60.

The Commission Members' initial reaction was to reject membership in the Association on the basis that the annual cost was prohibitive, however, a subsequent offer from the association to charge commodity groups whose annual feed grain utilization was less than 1% of provincial total a fee of $100., the matter was reconsidered. The Manitoba Broiler Hatching Egg Commission joined the association in early January, 1991.

MAY & EILER
Hutchings Hutchings Kennedy

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AUDITORS' REPORT

TO THE MEMBERS
OF THE COMMISSION

We have audited the balance sheet of The Manitoba Broiler Hatching Egg Commission as at December 31, 1990 and the statements of operations and retained income and changes in cash position for the year then ended. These financial statements are the responsibility of the Commission's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Commission as at December 31, 1990 and the results of its operations and the changes in its cash position for the year then ended in accordance with generally accepted accounting principles.

May + Eiler

Winnipeg, Manitoba
January 22, 1991

Chartered Accountants

THE MANITOBA BROILER HATCHING EGG COMMISSION
BALANCE SHEET
FOR THE YEAR ENDED DECEMBER 31, 1990
(with 1989 figures for comparison)

ASSETS

	1990	1989
CURRENT ASSETS:		
Cash	$ 21,063	$ 11,400
Accounts receivable	9,746	8,608
Total current assets	30,809	20,008
OFFICE FURNITURE AND EQUIPMENT - at cost (Note 2)	17,881	17,881
Less accumulated depreciation	9,306	7,163
Net office furniture and equipment	8,575	10,718
OTHER ASSETS:		
Deferred capital lease interest and security deposits	1,927	2,964
TOTAL	$ 41,311	$ 33,690

LIABILITIES

CURRENT LIABILITIES:		
Accounts payable and accrued liabilities	$ 5,974	$ 6,259
Capital lease payments due in 1990	1,833	3,282
Total current liabilities	7,807	9,541
NON-CURRENT LIABILITY:		
Capital lease obligation (Note 4)	1,833	5,115
Less current portion	1,833	3,282
	-	1,833

EQUITY

RETAINED INCOME	33,504	22,316
TOTAL	$ 41,311	$ 33,690

Approved by the Members

_____ Member _____ Member

THE MANITOBA BROILER HATCHING EGG COMMISSION
STATEMENT OF OPERATIONS AND RETAINED INCOME
FOR THE YEAR ENDED DECEMBER 31, 1990
(with 1989 figures for comparison)

	1990	1989
INCOME:		
Administrative fees from producers and hatcheries under provincial regulation	$ 97,843	$ 85,655
	97,843	85,655
EXPENSE:		
Depreciation	2,144	2,598
Equipment operation	688	252
Insurance	600	800
Interest and bank charges	1,202	756
Lease of office space	9,427	9,107
Legal and audit fees	4,431	14,583
Members' per diems and travel expenses (Note 3)	47,928	37,117
Office supplies	3,331	1,693
Postage and courier	436	475
Salaries and benefits	12,719	10,934
Telephone	2,662	2,545
Other	1,087	1,072
	86,655	81,932
NET INCOME FOR THE YEAR	11,188	3,723
RETAINED INCOME AT BEGINNING OF THE YEAR	22,316	18,593
RETAINED INCOME AT END OF THE YEAR	$ 33,504	$ 22,316

THE MANITOBA BROILER HATCHING EGG COMMISSION
STATEMENT OF CHANGES IN CASH POSITION
FOR THE YEAR ENDED DECEMBER 31, 1990
(with 1989 figures for comparison)

	1990	1989
OPERATING ACTIVITIES:		
Net income for the year	$ 11,188	$ 3,723
Add non-cash items		
Depreciation	2,144	2,598
Amortization of capital lease interest	1,036	1,036
	14,368	7,357
Change in accounts receivable	(1,138)	(1,565)
Change in accounts payable and accrued liabilities	(285)	(116)
	12,945	5,676
INVESTING ACTIVITIES:		
Purchase of office furniture and equipment	-	(648)
	-	(648)
FINANCING ACTIVITIES:		
Capital lease obligation repayments	(3,282)	(3,282)
Deferred capital lease interest	-	-
	(3,282)	(3,282)
CHANGE FOR THE YEAR	9,663	1,746
CASH AT BEGINNING OF THE YEAR	11,400	9,654
CASH AT END OF THE YEAR	$ 21,063	$ 11,400

( ) denotes use of cash.

THE MANITOBA BROILER HATCHING EGG COMMISSION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 1990

1. ACTIVITIES OF THE COMMISSION:

The Commission was established under the Statutes of Manitoba on April 10, 1985. The Commission is responsible for the administration of regulations respecting the marketing of broiler hatching eggs and chicks within Manitoba. The Commission collects administration fees from producers and hatcheries under a method determined and authorized by provincial statute.

The Commission is an agent of The Canadian Broiler Hatching Egg Marketing Agency for purposes of collecting the producer levy of that organization. Levies collected in 1990 totalled $28,429 (1989 - $27,460).

2. SIGNIFICANT ACCOUNTING POLICIES:

Administrative fee revenue is accrued on the basis of the hatch date of eggs produced.

Office furniture and equipment is stated at cost. Depreciation is provided for using the declining balance method at a rate of 20%.

3. MEMBERS' PER DIEM AND TRAVEL EXPENSES:

Members are entitled to remuneration of $125 per diem, chairman $150 per diem from September 1, 1990 (previously was $100 and $125), and reimbursement for travel expenses incurred by them in attending meetings on behalf of the Commission. Payments during the year are as follows:

	Per Diem	Expenses
R. Scott	$ 29,857	$ 6,446
B. McLaughlin	1,175	1,181
F. Taylor	850	-
R. Drohomereski	1,075	426
J. Suderman	3,225	3,693
	$ 36,182	$ 11,746
1989	$ 32,231	$ 4,886

THE MANITOBA BROILER HATCHING EGG COMMISSION
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 1990

4. CAPITAL LEASE OBLIGATION:

The Commission has entered into a capital lease for certain office equipment. The term of the lease is 37 months from May 1988 at a monthly rate of $273. The Commission has an option to purchase the equipment at the end of the period for $1. The equipment is included at cost of $7,390 in office furniture and equipment. Lease payments are $1,833 in 1991.

5. COMMITMENT:

The Commission has entered into operating leases for office space at a base rental of $8,974 per annum until January, 1991 and for office equipment at a rental of $1,899 per annum until December, 1995.

6. CONTINGENCY:

Under the Federal-Provincial Agreement for Broiler Hatching Eggs the Commission has agreed to pay liquidated damages of 17.5 cents per egg produced in excess of the quantity allotted in any year to the Canadian Broiler Hatching Egg Marketing Agency. In the opinion of management the Commission has not exceeded the 1990 allotment.

7. INCOME TAXES:

The Commission is an agricultural organization whose income is not payable to or otherwise available for personal benefit of any member. Accordingly, the net income of the Commission is exempt from tax.

8. COMPARATIVE FIGURES:

Certain of the 1989 comparative figures have been reclassified to conform with the current year's presentation.